

Pin-Point Solutions: Human Resources Practice Area



Christine Hall
Executive Search Consultant
Human Resource
Practice Leader

Human Resources

As 2016 comes to a close, I wanted to take moment and thank you for the opportunity to stay in touch. As a whole, Human Resources has been very active this past year. Certain trends that we are seeing include the fact that companies are moving away from specialized roles and looking for HR professionals that encompass all aspects of HR at the Director and VP level. In addition, we continue to see a shortage of human resource professionals with union experience at the individual contributor and junior management level. These roles are in great demand.

2017 looks to be another great year and I look forward to working with you! Please take notice that we have recently acquired Scarlett Surveys, a leader in employee engagement and customer satisfaction surveys. I would love to discuss any needs you may have in regards to hiring or engagement surveys.

Merry Christmas and Happy Holidays!

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Recently Completed Searches

- Plant HR Manager** - \$3.5 Billion Aerospace Manufacturer - NC
- Talent Advisor** - \$3.5 Billion Aerospace Manufacturer - NC
- Director of HR** - \$3.5 Billion Aerospace Manufacturer - NYC
- Division HR Director** - \$14 Billion Diversified Manufacturer - PA
- Vice President, Human Resources** - Industrial Manufacturer - FL
- Division HR Director** - \$2 Billion Chemical Manufacturer - NJ
- HR Manager** - \$3.5 Billion Aerospace Manufacturer - FL

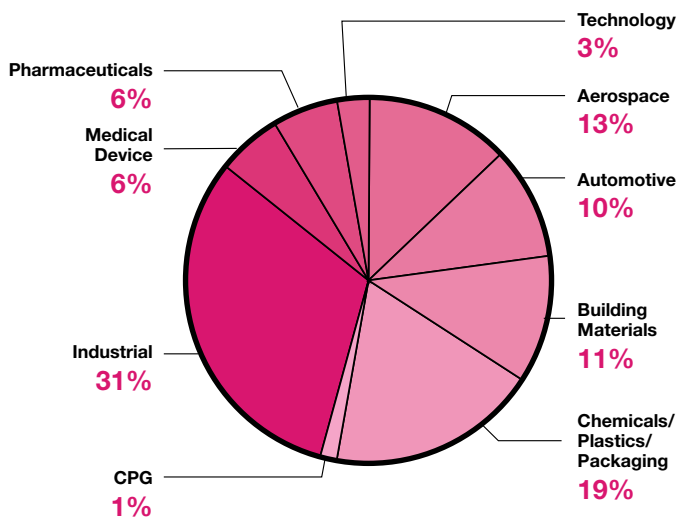
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Active Searches

- VP Human Resources - Western US Region
- Regional VP of HR - Western Region - Can sit remote
- HR Director - Mountain West Region - Arizona
- HR Manager - Greensboro, NC
- HR Manager - Union Experience Required - Greensboro, NC
- HR Generalist - Charlotte, NC
- Corporate HR Director - Cleveland, OH
- Plant HR Manager - Arizona

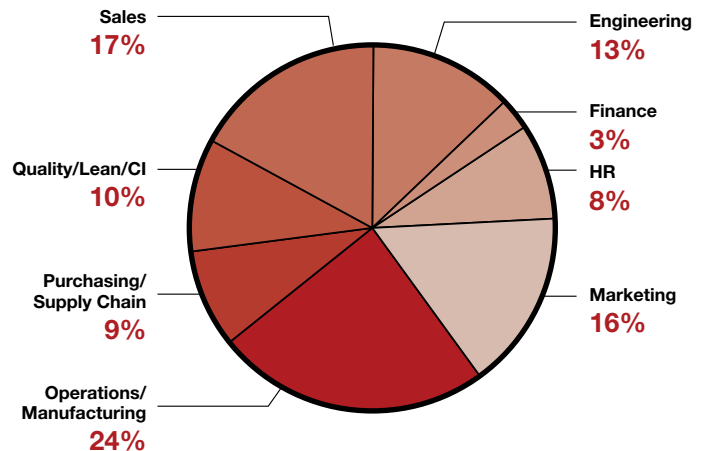
2015-2016

PLACEMENTS BY INDUSTRY



2015-2016

PLACEMENTS BY FUNCTION



Leadership: Christine Collins-Hall



Christine started her career with PinPoint Solutions in 2012 as part of the Recruiter Development Program.

Originally from small town USA (Due West, SC), Christine excelled in leadership at an early age, being named Class President, attending SC Girls State and being accepted into the South Carolina Governors School program. From high school, Christine attended the University of South Carolina (Go Gamecocks!) on an academic scholarship where she double majored in Journalism and Communications. From college, Christine worked at Allstate Insurance as a Licensed P&C producer. Christine doubled the size of the office in sales in two years and developed lasting relationships with her clients.

After joining PinPoint Solutions, Christine partnered with BE Aerospace where she learned the ins and outs of recruiting and finding top notch talent. Under the guidance of mentors and as part of the Recruiter Development program Christine fine tuned her recruiting skills and quickly rose to project management. In 2013 Christine led the recruiting efforts of a new engineering center for BE Aerospace in Wichita, KS.

After successfully working with BE Aerospace, Christine was promoted within PinPoint Solutions to contingency recruiting. As one of the fastest growing recruiters, Christine excelled at client management, developing new clients in various industries, as well as recruiting. Christine differentiates herself by becoming a valued partner for businesses. She prides herself in understanding the true needs of a client and taking the time to do targeted research, resulting in successful fills.

With a focus in Human Resources and Operations, Christine has an extensive network which proves helpful with hard to fill jobs.

 **Connect with Christine on LinkedIn**

 **Connect with Christine on pin-pointolutions.com**



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