

Pin-Point Solutions: Human Resources Practice Area



Christine Hall
Strategic Account Director/
Practice Area Director

Human Resources

Happy New Year! I hope you all had a wonderful holiday season. I wanted to start the new year with an introduction to Seth Roark. Seth joined our team last year and has transitioned to a full desk recruiter. Seth will be partnering with me on HR searches and has already had success in this space. We are excited that our team continues to grow, which allows us to better serve our clients.



Seth Roark – Executive Recruiter

I initially joined PinPoint Solutions as a participant in the Recruiter Development Program and quickly progressed to my current role of Executive Recruiter. Prior to joining PinPoint, I worked in several roles of increasing responsibility for RealPage in their centralized leasing office. I graduated from the University of South Carolina with a bachelor's degree in Psychology and from Grand Canyon University with a master's degree in Industrial/Organizational Psychology. Given my education and past work experiences, I have a passion for the HR and Sales/Marketing practice areas. As I continue to develop my network and client relationships, I have been able to hone my research and assessment skills to find the right candidates for roles that are difficult to fill; I have already successfully recruited HR professionals for several large and mid-size clients. I hope to continue making great strides in building connections in multiple industries.

Seth Roark
Executive Recruiter

PinPoint Solutions

Active Searches

Regional VP of HR -

Western Region - Can sit remote

HR Manager - Greensboro, NC

HR Manager -

Union Experience Required - Greensboro, NC

Corporate HR Director - Cleveland, OH

Plant HR Manager - AZ

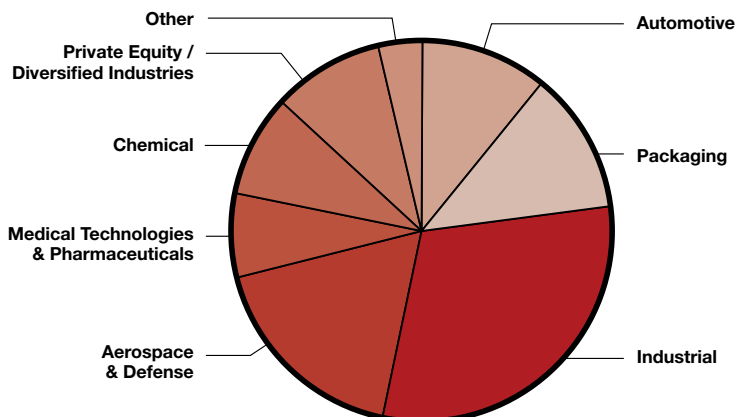
Compensation Manager - OH

HR Director - FL

Corporate HR Director - OH

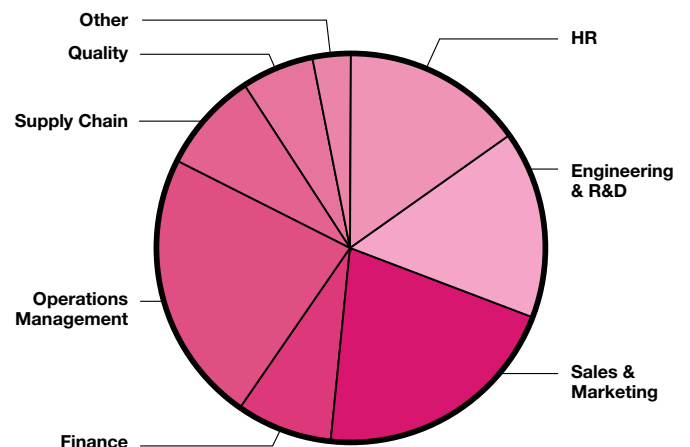
2016

COMPLETED SEARCHES BY INDUSTRY



2016

COMPLETED SEARCHES BY FUNCTION



Leadership: Christine Collins-Hall



Christine started her career with PinPoint Solutions in 2012 as part of the Recruiter Development Program.

Originally from small town USA (Due West, SC), Christine excelled in leadership at an early age, being named Class President, attending SC Girls State and being accepted into the South Carolina Governors School program. From high school, Christine attended the University of South Carolina (Go Gamecocks!) on an academic scholarship where she double majored in Journalism and Communications. From college, Christine worked at Allstate Insurance as a Licensed P&C producer. Christine doubled the size of the office in sales in two years and developed lasting relationships with her clients.

After joining PinPoint Solutions, Christine partnered with BE Aerospace where she learned the ins and outs of recruiting and finding top notch talent. Under the guidance of mentors and as part of the Recruiter Development program Christine fine tuned her recruiting skills and quickly rose to project management. In 2013 Christine led the recruiting efforts of a new engineering center for BE Aerospace in Wichita, KS.

After successfully working with BE Aerospace, Christine was promoted within PinPoint Solutions to contingency recruiting. As one of the fastest growing recruiters, Christine excelled at client management, developing new clients in various industries, as well as recruiting. Christine differentiates herself by becoming a valued partner for businesses. She prides herself in understanding the true needs of a client and taking the time to do targeted research, resulting in successful fills.

With a focus in Human Resources and Operations, Christine has an extensive network which proves helpful with hard to fill jobs.

 **Connect with Christine on LinkedIn**

 **Connect with Christine on pin-pointolutions.com**



CHRISTINE COLLINS-HALL

Strategic Account Director / Practice Area Director

Office: 864-385-6496

christine@pin-pointolutions.com

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