



# PinPoint Solutions: Engineering

## Engineering Leader Becomes Professional Recruiter

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After 30 years in the engineering field (NPD/NPI) through senior leadership positions and corporate consolidations, I made a career/life decision to shift gears into the entrepreneurial world of recruiting for Engineering Professionals and Executives. By joining the established team at Pin-Point Solutions and Westport International I am working to build my search practice within the functional area of engineering.

Through my engineering background and experience, combined with the solid search capabilities and established processes within PinPoint/Westport, I am fairly uniquely qualified to understand client and candidate perspectives as they relate to the engineering disciplines. A career of working with and employing hundreds of engineers has developed my sense of what “good” is and helps me to quickly align the right candidate with the open positions.

Unlike many search firms, we are focused on building trust and long-term relationships with our clients and candidates. My goal is to become your go-to resource for recruiting by earning your confidence through reliable support of your staffing needs. This model is important to us. As such, we have identified and live by our mission statement of being, “*execution focused and client driven*”.

I appreciate your time and look forward to building a relationship with you and your team. If you would like additional information on my recruiting practice, please feel free to contact me with the information at the end of this newsletter or, follow the link below for general information.

Link to Engineering Practice area here:

<http://pin-pointsolutions.com/functional-practice-area-engineering/>

For information on Westport International Employee Value Proposition (EVP), please follow this link.

<http://westportintl.com/elevate-companies-capabilities-evp/>

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## Current Highlighted Searches



- Cooling Engineer– TN
- Design Engineer– TN
- Quality Engineer– NC
- Product Development Engineer– MD
- Design Engineer II– CT
- Senior Engineering Manager– Maint. & Facilities– IA
- Process Engineering Manager– IA
- Division Director Operations– TX
- Mfg Engineering Manager– OH
- Director of Engineering– GA
- Division Engineering Manager– CA
- Product Application Engineer– MI
- Application Engineer– OH
- Product Engineer– IN
- Controls Engineer (5)- SC
- Design Engineer– TN

\*Please let me know if interested: [dan@pin-pointsolutions.com](mailto:dan@pin-pointsolutions.com)



## Leadership: Dan O'Connor



Dan O'Connor is an Industry Professional with over 30 years of experience in Engineering, Engineering Management, Operations Management, Program Management and Business Development. He has supported both large and small companies from Multi-Billion dollar OEM's to smaller privately held companies.

Dan's career has focused on new product development and production support for OEM's and tier I manufacturer's. This broad experience has moved him around the U.S. and exposed him to many companies and professionals which enabled development of a comprehensive national network. Dan leverages this network, along with his background and experience to provide Clients with the best possible fit in their staffing needs.

With his position serving on an advisory board to the state of South Carolina, Dan stays in touch with evolving trends in industry as he supports the growth of new and existing companies in the state.

