



# PinPoint Solutions: Experts in Aerospace & Defense

## While the Aerospace Cycle is Starting Slow, Other Industries are Picking up Hiring

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Though Aerospace is reaching the top of it's cycle and heading toward a slowdown on the production front, we are seeing many candidates with multiple offers and higher levels of competition for the best candidates. This competition is coming from companies within and outside the Aerospace sector.

Automotive production is ebbing somewhat, but production levels are still near record highs. The competition is very hot for engineers and technical professionals to complete the latest designs of future platforms with the latest technology and options to attract consumers. In addition, shipbuilding and industrials are gearing up to support the military's need to rebuild the Navy and replace aging aircraft due to the overall effects of sequestration.

Bottom line, even though we are seeing some areas of the economy starting to slow in their respective cycle, others are starting to gain steam and drive a pace not seen in hiring since the days prior to the Great Recession. Companies that can move quickly and make hiring decisions in real time, with competitive offers, will attract the best candidates and lose fewer candidates to the current climate where candidates are seeing multiple concurrent offers.

Cont. on next page



If you have a staffing/recruiting need that you would like to discuss or you would like additional information on my recruiting practice, please feel free to contact me with the information at the end of this newsletter. Additionally, you may follow the links below for general information.

Links to Aerospace and Defense Practice Area here:

<http://pin-pointsolutions.com/practice-area-aerospace-defense/>

For information on Westport International Employee Value Proposition (EVP), please follow this link.

<http://westportintlevp.com/>



## Current Highlighted Searches



- Controls Engineer - SC
- Director of Engineering - GA
- Product App's Engineer - MI
- Quality Engineer - GA
- Production Supervisor - GA
- Division Ops Director - TX
- Plant Manager - MI & Confidential
- EHS Manger - CA, NY
- Site Leader - CA, NY
- Value Stream Manager - UT
- Manufacturing Engineer(s) - IN
- Site Quality Leader - UT
- Division Engineering Manager - CA

\*Please let me know if interested: [Dan@Pin-PointSolutions.com](mailto:Dan@Pin-PointSolutions.com)



Dan O'Connor  
Managing Director

## Leadership: Dan O'Connor



Dan O'Connor is an Aerospace professional with over 30 years of experience in Engineering Management, Operations Management, Program Management and Customer Interface. He has supported both large and small companies that include Boeing, General Dynamics, Lockheed and D3 Technologies/LMI Aerospace.

Dan's strong technical background and leadership capabilities were recognized by D3 Technologies when they acted on his proposal in 2005 to build, staff and manage the Southeast Division in Greenville, SC. During his tenure there as Director of Engineering, he procured and/or managed the support of new aircraft development programs with Lockheed, Boeing commercial platforms, Airbus, Honda Jet, Spirit Aerospace, Triumph and many more.

During this time, Dan has also supported the Upstate Aviation Cluster in efforts to stimulate growth and coordination of aviation companies in South Carolina and is an active member of the South Carolina Aerospace Advisory Board. Dan's role is Managing Director - Engineering, with a focus on Aerospace and Defense. You can reach Dan at [Dan@pin-pointsolutions.com](mailto:Dan@pin-pointsolutions.com) or via phone, [864-672-9742](tel:864-672-9742) to discuss talent needs you may have.

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